#### **PERSONAL DATA**

Name : Samuel Dawoad Aziz Dawoad

Date of Birth : 1 / 8 /1993

Marital status : Single

Military statue : Exemption

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Address : Cairo ,Egypt.



#### **PERSONAL STATEMENT:**

- I'm seeking a challenging position in a reputable company where my academic background and interpersonal skills are well developed and utilized.
- A highly motivated individual with a professional approach to work. I possess excellent customer care and interpersonal skills. I am a good time keeper and have attention to detail, Also a good team player who's not afraid of hard work.

### **EDUCATION:**

Bachelor of Information Systems and administrative – Delta Academy (May 2017)

. <u>Languages:</u>

Arabic : Mother tongue

English : Good command (Written and spoken)

# **Computer Skills**

- Excellent knowledge of Internet.
- Good knowledge of ICDL.

## **Communication Skills**

 Work pressure, Co-operative, Work with the team, Ambitious- confidence and Skills to learn quickly.

# **Other Personal Skills**

- Good Driver and owned a car.
- Have the ability of learning and improving myself.

### **Experiences of previous works:**

• Worked as spare parts specialist at GHABBOUR (GB Auto) from 4/2021 till now.

- Responsible for Hyundai, Mazda, Great wall, Gelly, cherry, Karry and Haval body AND MECHINCAL WORKSHOP.
- Working on each brand Catalogue to have correct part.
- Following up on transferring non-existent parts or ordering them from abroad.
- Preparing sheets for Transfers, shortcomings and orders.
- Contact and follow up with the clients through Xceed.
- Worked as spare parts specialist at S.F.V. Automotive (Spare parts sales specialist for Asian and European cars in Dakahlia, Gharbia and Damietta Government).
  - Responsible for Asian and European cars spare parts.
  - Showing samples of spare parts to shop owners and completes deals.
  - Make and Itinerary for visits.
  - Achieving the goal after following up on the delivery of orders and collection.
- Worked as spare parts specialist at S.M.G. Automotive. (Spare parts sales specialist for Asian cars in Dakahlia, Gharbia and Damietta Government for 4 months).
  - Responsible for Asian and European cars spare parts.
  - Showing samples of spare parts to shop owners and completes deals.
  - Make and Itinerary for visits.
  - Achieving the goal after following up on the delivery of orders and collection.
- Worked as sales representative at British American Tobacco Egypt (B.A.T) From 10/2018: 4/2019.
  - Responsible for Asian and European cars spare parts.
  - Make and Itinerary for visits.
  - Achieving the goal after following up on the delivery of orders and collection.
- Worked as Sale sales representative at United Kirosez Company for medical devices and orthopedic surgery. From 2014:2017.
- Worked as Computer Software Engineer .