

Sales engineer

AFTAB AHMAD

Email –aftabahd08@gmail.com

Cell- +971521357669

UAE Visit Visa



Profile:

Well- qualified spare parts sales proficient in handling complex customer issue and promoting positive experience. Efficiently- drive and organized with team- oriented mentality and dedication to customer satisfaction, business goals. Skilled in coordinating documentation and handling payments.

Experience:

Sales Engineer -2.0 years

► **Johnson Control Hitachi HVAC Products sales** Noida (U.P).

Company profile- This company has sales of light commercial Air Conditioner, Ducted Ac, VRF Controllers, Chillers, Air, water cooled and all type HVAC product sales.

Designation-sales assistance.

Period with the current employer-from March 2020 to November 2021.

► **Magnetic Marelli Mother-son Auto System (MMM).** MIDC Pune.

Company profile-This company into automotive headlight and tail light auto parts manufacturer.

Designation-customer service representative

Period with the current employer-from May 2019 to December.

Training:

► **BHEL Bhopal, M.P.**

Training- as Machinery and welding department.

Period with the training employer- 15th Days.;

► **Krishna automation industrial training center Gurgaon (HR).**

Period with the current employer-3 months.

- **Training as NX CAD/CAM 2d and 3d software.**
- **Training as MS Office (Excel Word).**

Job profile:

- Coordinated shipping requests for expedited delivery and documents accurately to ensure correct billing.
- Ensure accurate account invoicing relationships with accounting department.
- Maintained excellent working relationships with. Customers by efficient responding to inquiries and complaints concerning work orders. Invoice and shipments.
- Follow-up order with buyer and vendors for deliveries of materials.
- Marked stock items by using identification tags, stamps, electric marking tools, and other labeling equipment.
- Responsible for Customer part complaints details and mail-order on timely.
- Customer about a delay report.
- Taking timely decision on the process operation to achieve optimal conversion.
- Planning and monitoring the daily activities to achieve daily and monthly target.

Academic Qualification:

- **Bachelor of Engineering (B.E) in Mechanical** (66.4%) from **RGPV University** Bhopal (M.P) in 2018.
- **(10+2) Higher Secondary School Education** 1st divi (78.8%) from Uttar Pradesh State Education Board in 2014.
- **(10th) High School** Form Uttar Pradesh Government School (B.I.C) Kushinagar in 1st divi (68.8%) in 2012.

Additional Qualification:

- **2D AUTO CAD** training at Bansal Group of Institute.
- Self-study in **3 axis power mill** (del cam) software knowledge.
- MS Office (Excel Word).
- Excel power point

Achievement:

- Participated in **Entrepreneurship Awareness Camp** at BIRT-Bhopal.
- Participated in **Robotics** at VNS Group of Institutions Bhopal.
- Participated in Internal Combustion Engine modification.

Interests:

- ❖ traveling
- ❖ Physics
- ❖ Cooking
- ❖ Public discussion
- ❖ Chess

Personal Profile:

Name	Aftab Ahmad
Date of Birth	08 th jan 1997
Father's Name	Mr. Abdul Qyum
Gender	Male
Marital Status	Single
Language Known	Hindi, English
Nationality	Indian
Permanent Address	District-Kushinagar (U.P) pin code-274402
Present Address.	Sultan building Baniyas Metro Station Deira Dubai
Passport No.	S5446322

Declaration:

I hereby declare that the particulars given above are true to best of my knowledge and belief.

AFTAB AHMAD
Dubai

Date: